









Palos Verdes Peninsula Market Intelligence Report Vol. 5 | April 2019

Designed to give you the facts & trends overview of the most relevant market activities as they unfold in the South Bay real estate community

#### THIS SALES MONTHLY REPORT MONITORS

Palos Verdes Estates

Rancho Palos Verdes

Rolling Hills

Rolling Hills Estates

RE/MAX Estate Properties 650+ Local Agents • 16 Offices • Luxury Residential Commercial Investment Division • International









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## Market Intelligence Glossary

#### **MEDIAN PRICE:**

Median Price is the price of the property that falls in the middle of the total number of properties Sold in any given month.

#### AVERAGE PRICE PER SQUARE FOOT:

Found by taking the price of each property and dividing that by its square footage, then finding the average for all properties Sold.

### PROPERTIES FOR SALE:

The number of properties that are for sale on the market.

#### **PROPERTIES UNDER CONTRACT:**

The number of properties with an accepted offer however they have not closed.

### **PROPERTIES SOLD:**

The number of properties that SOLD and transfered ownership.

### DAYS ON MARKET (CLOSED SALES):

The average number of days that properties were on ACTIVE on the market.

#### MONTHS SUPPLY OF INVENTORY:

This is calculated by dividing the total number of homes for sale in a particular month by the number of homes that sold in that month.

#### PROPERTIES PENDING SALE:

The number of properties placed in escrow during any given month.

#### ABSORPTION RATE (CLOSED SALES):

This is the rate at which properties sell. It is the number of properties sold divided by the total number of properties for sale.

#### **REPORT NOTES:**

Reports published in April 2019 are based on data available at the end of March 2019. All reports presented are based on data supplied by the CRMLS or TheMLS and Trendgraphix. Neither the Association nor its MLS guarantees or is in anyway responsible for its accuracy. Information deemed reliable but not guaranteed.

## Palos Verdes Peninsula Market Intelligence

RE/MAX Estate Properties tracks key data points in significant cities and areas throughout the Palos Verdes Peninsula

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\$2,100,000 Median Sold Price

\$1,978,000 Average Sold Price

69 Listings for Sale

19 Listings Pending

> 15 Listings Sold

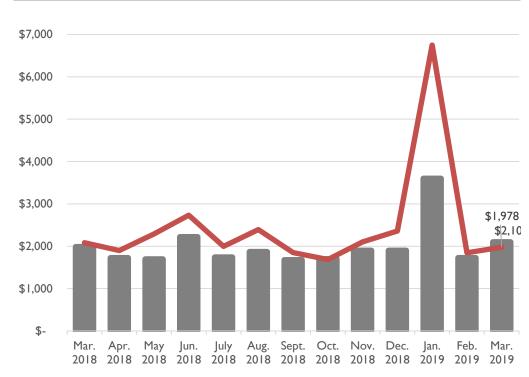
60 Days On Market

## Palos Verdes Estates

## MARCH STATS

	MAR. 2018	MAR. 2019	% Change
Median Price (in \$,000)	\$1,984	\$2,100	6%
Average Price Per Sq. Foot	\$731	\$726	-1%
Properties for Sale	51	69	35%
Properties Pending Sales	13	19	46%
Properties Sold	22	15	-32%
Days on Market (Sold Homes)	67	60	-10%
Monthly Supply of Inventory	2.3	4.6	100%
Absorption Rate (closed sales)	43.1	21.7	-50%

## AVERAGE & MEDIAN PRICE





\$1,304,000 Median Sold Price

\$1,348,000 Average Sold Price

95 Listings for Sale

46 Listings Pending

> 40 Listings Sold

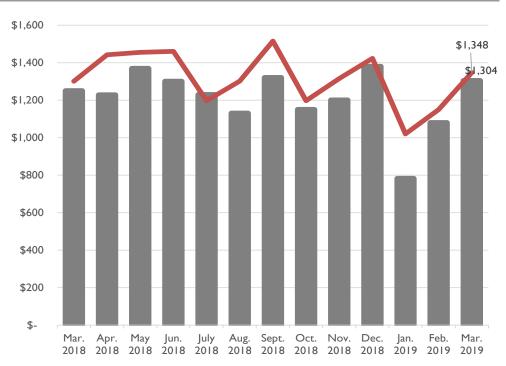
69 Days On Market

## Rancho Palos Verdes

## MARCH STATS

	MAR. 2018	MAR. 2019	% Change
Median Price (in \$,000)	\$1,250	\$1,304	4%
Average Price Per Sq. Foot	\$536	\$571	7%
Properties for Sale	80	95	19%
Properties Pending Sales	52	46	-12%
Properties Sold	39	40	3%
Days on Market (Sold Homes)	37	69	86%
Monthly Supply of Inventory	2.1	2.4	14%
Absorption Rate (closed sales	5) 48.8	42.1	-14%

### AVERAGE & MEDIAN PRICE





\$1,995,000 Median Sold Price

\$1,995,000 Average Sold Price

15 Listings for Sale

4 Listings Pending

> 2 Listings Sold

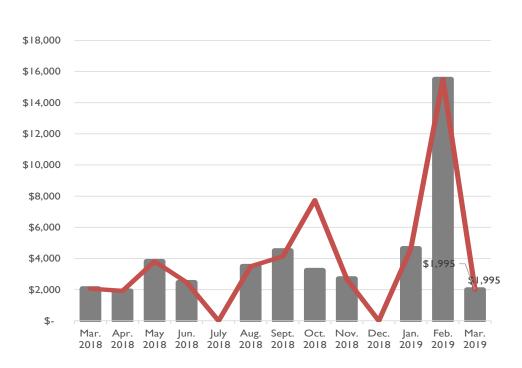
65 Days On Market

# Rolling Hills

## MARCH STATS

	MAR. 2018	MAR. 2019	% Change
Median Price (in \$,000)	\$2,063	\$1,995	-3%
Average Price Per Sq. Foot	\$616	\$827	34%
Properties for Sale	25	15	-40%
Properties Pending Sales	2	4	100%
Properties Sold	2	2	0%
Days on Market (Sold Homes)	127	65	-49%
Monthly Supply of Inventory	12.5	7.5	-40%
Absorption Rate (closed sales)	8	13.3	66%

## AVERAGE & MEDIAN PRICE





\$1,151,000 Median Sold Price

\$1,438,000 Average Sold Price

24 Listings for Sale

13 Listings Pending

> 10 Listings Sold

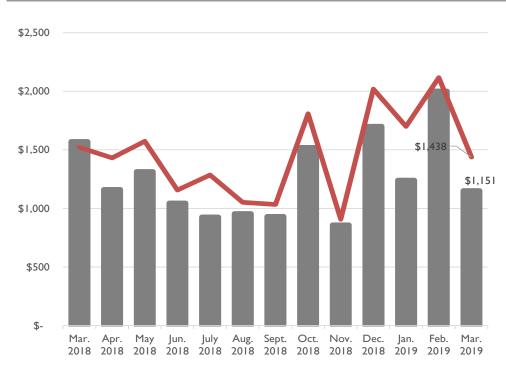
77 Days On Market

# Rolling Hills Estates

## MARCH STATS

	MAR. 2018	MAR. 2019	% Change
Median Price (in \$,000)	\$1,570	\$1,151	-27%
Average Price Per Sq. Foot	\$536	\$632	18%
Properties for Sale	18	24	33%
Properties Pending Sales	12	13	8%
Properties Sold	10	10	0%
Days on Market (Sold Homes)	) 46	77	67%
Monthly Supply of Inventory	1.8	2.4	33%
Absorption Rate (closed sales	s) 55.6	41.7	-25%

## AVERAGE & MEDIAN PRICE





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