



2004 MARKET DATA REPORT

Year End

January 1st - December 31st

Sales of Single Family Residences, San Pedro

| AREA | <u>UNITS SOLD</u> SQU 2004 2003 | | SQUARI | 2004 2004 ARE FOOT PRICE RANGE RANGE | | ICE | 2004 AVG PRICE | 2003 AVG PRICE | 2004 AVG. \$/ASF | 2003 AVG. \$/ASF | 2004 MEDIAN PRICE | 2003 MEDIAN PRICE |
|-------------------|------------------------------------|------|--------|--|-----------|-------------|-------------------------------------|----------------------|--------------------------------------|------------------------|-------------------------|-------------------------|
| SOUTH SHORES | 22 | 33 | 1,313 | 3,024 | \$580,000 | \$955,000 | \$765,364 | \$613,548 | \$384 | \$333 | \$765,000 | \$625,000 |
| PALISADES | 42 | 58 | 861 | 3,941 | \$395,000 | \$1,150,000 | \$602,283 | \$511,776 | \$404 | \$339 | \$568,750 | \$485,000 |
| POINT FERMIN | 44 | _ 40 | 526 | 3,500 _ | \$250,000 | \$970,000 | \$478,983 | \$397,510 | \$365 _ | | \$480,000 _ | \$335,500 |
| VISTA DEL ORO | 121 | 135 | 432 | 2,850 | \$205,000 | \$1,015,000 | \$553,900 | \$428,144 | \$376 | \$303 | \$545,000 | \$400,000 |
| PLAZA | 27 | 26 | 708 | 7,590 | \$316,000 | \$675,000 | \$406,826 | \$304,344 | \$274 | \$222 | \$391,000 | \$299,500 |
| MIRALESTE PINES | 25 | 35 | 1,215 | 2,304 | \$545,000 | \$795,000 | \$643,440 | \$524,711 | \$391 | \$305 | \$629,000 | \$515,000 |
| HOLY TRINITY | 59 | 76 | 480 | 7,000 | \$249,000 | \$825,000 | \$433,528 | \$349,646 | \$349 | \$268 | \$425,000 | \$339,900 |
| BARTON HILL | 11 | 18 | 758 | 2,238 | \$240,000 | \$480,000 | \$358,318 | \$269,333 | \$276 | \$193 | \$360,000 | \$272,500 |
| EASTVIEW RPV | 64 | 90 | 741 | 3,480 | \$500,000 | \$1,096,000 | \$725,855 | \$585,720 | \$412 | \$343 | \$715,000 | \$595,000 |
| SAN PEDRO NORTH | 53 | 45 | 756 | 4,036 | \$437,000 | \$997,500 | \$610,206 | \$486,576 | \$323 | \$254 | \$605,000 | \$470,000 |
| TOTALS / AVERAGES | 468 | 556 | 779 | 3,996 | \$371,700 | \$895,850 | \$557,870 | \$447,131 | \$355 | \$287 | \$548,375 | \$433,740 |
| | | | | | | | % CHANGE FROM AVG. 2003 PRICE | 24.8% | % CHANGE FROM AVG. 2003 \$/ASF | 23.7% | % CHANGE MEDIAN \$ | 26.4% |